



Reference: FOI0713

Request:

Equipment Contracting – Benchmarking Questions

1 Name of your organisation

North Tyneside Council, Loan Equipment Service

2 Name of individual responsible within your organisation for commissioning of community equipment services

Scott Woodhouse, Strategic Commissioning Manager

3 Is the community equipment service provided by an in house or an external organisation?

In house

4 If the service is delivered by an external provider, please provide the name of the provider.

N/A

5 Is the contract structured as a delivery and collection service only, with separate contracting arrangements in place with other suppliers to source the equipment? Or is the provider also contractually responsible for sourcing the equipment?

Fully comprehensive

6 If structured as a delivery and collection service only, what arrangements do you have in place to source the equipment?

N/A

7 Is the contract for the delivery of:

- a. Adult Social Care **YES**
- b. Children’s Social Care **YES**
- c. Health **YES**

8 Is the service jointly commissioned across health and social care?

YES

9 Please list all commissioning partner organisations within the contract.

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North Tyneside Clinical Commissioning Group

10 What is the total annual spend (2017/18) for your organisation on equipment, and what is the total annual spend for the contract as a whole across all organisations within the commissioning partnership?

£672,774 on equipment

£1,341,257.26 overall including equipment

a. If you are replying to this as lead commissioner on behalf of a number of organisations please list the annual spend for each organisation.

11 Are there contractual incentives or penalties for performance, e.g. bonuses for achieving performance targets, or penalties for failing to meet performance targets? **NO**. If yes, please detail.

DELIVERY

12 Please provide the following information for each delivery speed (for example, same day delivery, next day delivery, 5-day delivery etc. within the contract:

a. Costs for each option

N/A

b. Percentage of activity for each speed option that your organisation ordered in the last financial year (e.g. 30% same day, 50% next day and 20% within 5 days) for:

i. Equipment

ii. Technician / minor adaptations

N/A

c. If you are replying to this as lead commissioner on behalf of a number of organisations, please provide the percentage of activity for each speed option for each commissioning organisation

N/A

d. Average number of items per delivery in the last financial year for

i. Equipment **28995 in year**

ii. Minor adaptations **2618 in year**

13 If there are multiple items delivered to an address on a single order, is a discount applied? If yes, please detail.



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N/A

14 What is the average number of items per delivery in the last financial year

N/A

15 What is the percentage of activity for each delivery speed option you have for your organisation, as actually delivered. (e.g. 30% within same day, 50% within next day, 20% within 5 days)

N/A

a. If you are replying to this as lead commissioner on behalf of a number of organisations, please provide the percentage of activity for each speed option for each commissioning organisation

N/A

COLLECTION

16 Do you allow for equipment returns by the end user? If yes please describe the arrangements, (e.g. community-based drop off points, libraries etc,)

Back to premises

17 Please provide the collection speed options (e.g. same day, next day, 10 days, etc.) within the contract and the cost of each option.

N/A

18. What is the percentage of activity for each collection speed option you had for your organisation in 2017/18, (e.g. 30% within same day, 50% within next day, 20% within 10 days)

N/A

a. If you are replying to this as lead commissioner on behalf of a number of organisations, please provide the percentage of activity for each speed option for each commissioning organisation

N/A

EQUIPMENT

19. Please see the below list of equipment items. For each item please detail:

a. the price you pay for that item of equipment



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- b. the value of the total spend for that item in the last full financial year for your organisation. If you are responding as lead commissioner on behalf of a number of organisations, please provide the total spend for that item for each commissioner in the last financial year.

Please note that the line in the table in italics has been included as an example of the information requested

This is based on **standard** stock purchased 2017/2018

Item Description	Total Expenditure	Most Expensive Item Cost (current price)	Least Expensive Item Cost (current price)	Average Expenditure Per Item	Number of Items Issued	Brand name and description of Most Frequently Issued Item
<i>Profiling Beds</i>	<i>£300,000</i>	<i>£1,200</i>	<i>£250</i>	<i>£400</i>	<i>950</i>	<i>Company X, Bed Y</i>
Ceiling Hoists						
Standing Hoists	£12440	£850.00	£430.00	£569.30	158	Oxford Midi Hoist
Profiling Beds	£15749.47	£1133.25 bariatric	£653.00 c/w side rails	£673.82	369	Invacare Etude
Bath Lifts	£18905.76	£240.00	£170.00	£198.00	476	Mangar Archimede s
Commodes	£4419.20	£95.00	£16.00	£25.37	1549	Drive Standard 180
Toilet Frames	£4084.48	£32.80	£12.10	£12.61	1294	Aidapt VR205
Standing Aids	£19778.81	£776.36	£160.00	£570.15	178	Arjo Stedy
Sliding/Transferri ng Sheets	£6001.50	£311.00	£2.95	£10.11	555	Care-ability Multi glide
Pressure Area Care Cushions	£16554.54	£500.00	£8.90	£28.82	1268	Drive Foam cushion
Pressure Area Care Mattresses	£51293.66	£1500.00	£66.00	£371.88	899	Drive 200110000 1

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20. Does the provider also provide a service / maintenance schedule for electrical items of equipment? **YES**
21. Does equipment returned attract a refund? **NO**
22. If the answer to Q25 is YES, is this:
 - a. 100% refund
 - b. Depreciation according to some other defined model? Please describe
 - c. Other – please detail

Question 25 is not a YES/NO question

23. Please provide a copy of the contract specification and any pricing schedules included for delivery of the contract.

N/A

24. After the equipment is decontaminated and scrapped for the purposes of the contract, does it return any additional profit, for example, being sold on for further use?

N/A

25. If the answer to Q24 is YES, please clarify how the income is generated and what is the value from the last financial year.

N/A